



**BASICALLY
INNOVATIVE.**

**LUBRICANTS
ENERGY
PETROL STATIONS
MECHANICAL ENGINEERING**



VISION IS THE BASIS OF PROGRESS. PROGRESS IS THE BASIS OF SUCCESS.

Successful for more than 100 years

In Freudenstadt in the heart of the Black Forest, visionary Georg Oest laid the foundation stone of his company for the production of high-quality mineral oil products in 1915. Then as now, the company's exceptional strength was its high level of flexibility and innovation. The founder's philosophy was simple: meet customer requirements expertly and reliably. An approach that is still applied throughout the Oest Group.

Driven by people

The success of the Oest Group and the accompanying expansion is the result of advanced, innovative products and farsighted investments in modern technologies. Highly qualified employees have always been behind the company's success.

Oest has received numerous awards for its exceptional level of innovative, for sustainable growth, social responsibility and its regional commitment, including Germany's Grand Prix for medium-sized companies, the "Großer Preis des Mittelstandes", and as a TOP employer.

Rooted in the Black Forest, at home in the world

Oest supplies the right products and services to many different industries, markets and processes. Depending on the business segment, we deliver to customers in Germany, Europe and all around the world. Our steadily growing international sales network has gained a lot of momentum from subsidiaries in China and Switzerland and from our strong partners on all continents.



OEST GROUP VIDEO

*Modern environment for admin,
production, research and
development at the company's site
in Freudenstadt.*

HIGH-TECH LUBRICANTS MADE IN GERMANY.

Versatile solutions for many different applications

Many years of experience, specialist know-how and intensive research & development make Oest one of the key manufacturers of high-quality lubricants. Many different patents and more than 700 formulations are contained in the product range supplied by Georg Oest Mineralölwerk GmbH & Co. KG offers a broad selection of customised lubricant solutions for the automotive, industrial and metalworking sectors, as well as for forestry, construction and agriculture. A high level of flexibility and modern logistics also make Oest a specialist for private-label solutions.

High quality from maximum process reliability

Continuous modernisation to our production process guarantees consistently high quality using the best raw materials with 100% transparency in procurement. Customers benefit from the entire value chain being located at just one site, in Freudenstadt.

We also set the standard for safety and efficiency thanks to our own high-tech laboratory for research and development, closely-integrated quality assurance, computer-assisted production control and a quality control process-optimised warehouse and logistics building.

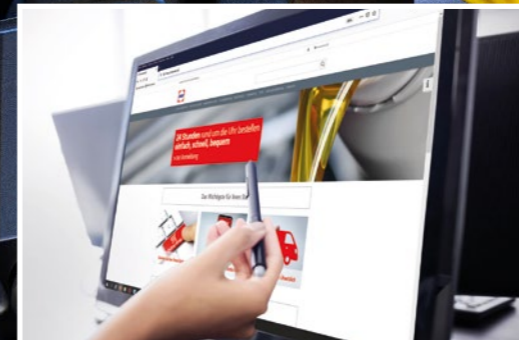
Expert advice – personal service

The metalworking sector in particular needs personal advice and support to optimise a customer's production processes with customised fluids. With its highly qualified team and Oest Fluid System, Oest provides maximum support with various modules such as our analysis service.



OEST LUBRICANTS VIDEO

High-quality Oest lubricants for industry, metalworking and the automotive sector are in demand worldwide.





ENERGY FROM A SINGLE SOURCE. MORE SERVICE. LOWER COSTS.

Alternative fuels and sustainable energy

For many decades, Oest has also been working with high-quality fuels, focussing on sustainability, alternative raw materials and renewable solutions.

Oest pioneered the market introduction of environmentally friendly special fuels for 2- and 4-stroke engines back in the 1990s. The Oest Oecomix 2T® and Oest Oecokraft 4T® makes the company a market leader in Germany as a manufacturer of special fuels. Research into further synthetic fuels and e-fuels is high priority at the company.

In addition to all its traditional fuels, Oest also supplies synthetic fuels based on Hydrotreated Vegetable Oils (HVO), GTL (Gas-to-Liquid) and regenerative R33 BlueDiesel.

Green Mobility Future initiative

Oest supports the Green Mobility Future initiative as a supporting member. The initiative works to support scientists and deliver public relations to raise awareness of alternative fuels. Instead of a one-sided focus on e-mobility, it focuses on targeted competence management for sustainability, e-fuels, bio-fuels, renewable energies and the bio-economy.

AVIA quality backed by Oest service

Oest supplies commercial customers with the entire range of modern heating and engine fuels. Private households can also buy natural gas, electricity and green electricity directly from Oest. As one of the major shareholders in AVIA Germany, Oest is always at the forefront of progress. AVIA is continuously expanding its own wind farms and hydropower production. Customers benefit from the economic efficiency of a large national energy supplier, while they also get the personal service of a regional provider from the Oest Energy team.



OEST ENERGY VIDEO

*As a reliable energy partner,
Oest provides fair conditions
and a personal full service.*

OEST PETROL STATIONS. AVIA SHAREHOLDER.

We are where you need us

The AVIA Group was founded in Switzerland in 1927, when several medium-sized mineral oil companies joined forces to form the common AVIA brand. Oest Tankstellen GmbH & Co KG is a founding shareholder of AVIA in Germany and operates a large network of AVIA petrol stations in southern Germany. There are more than 3100 petrol stations with the AVIA flag throughout Europe.

Strong service and versatile

AVIA petrol stations from Oest are equipped with modern and eco-friendly technology. They supply all common types of fuel, as well as AdBlue, LPG and an increasing number of electric charging stations. Many of Oest's AVIA petrol stations offer shops, bistros, car washes and specialist garages, all combined with friendly service. We also have popular AVIA Xpress petrol stations. These 24 h automatic petrol stations let you fill up easily, quickly and cheaply around the clock.

Themed petrol stations – original and unusual

Oest Tankstellen GmbH & Co KG has already repeatedly demonstrated its unique flair for unusual petrol station designs with a regional connection and individual touch. These include, for example, the 60s retro petrol station in Freudenstadt-Kniebis, which is sometimes used as a location for photo shoots, weddings and even films, while operating as a normal petrol station. The AVIA petrol station in Erlensee with its American Diner-style shop and bistro and the popular Black Forest petrol station in Dornhan with its own village shop for regional products are also popular. These location-specific designs are one-of-kind and very popular.

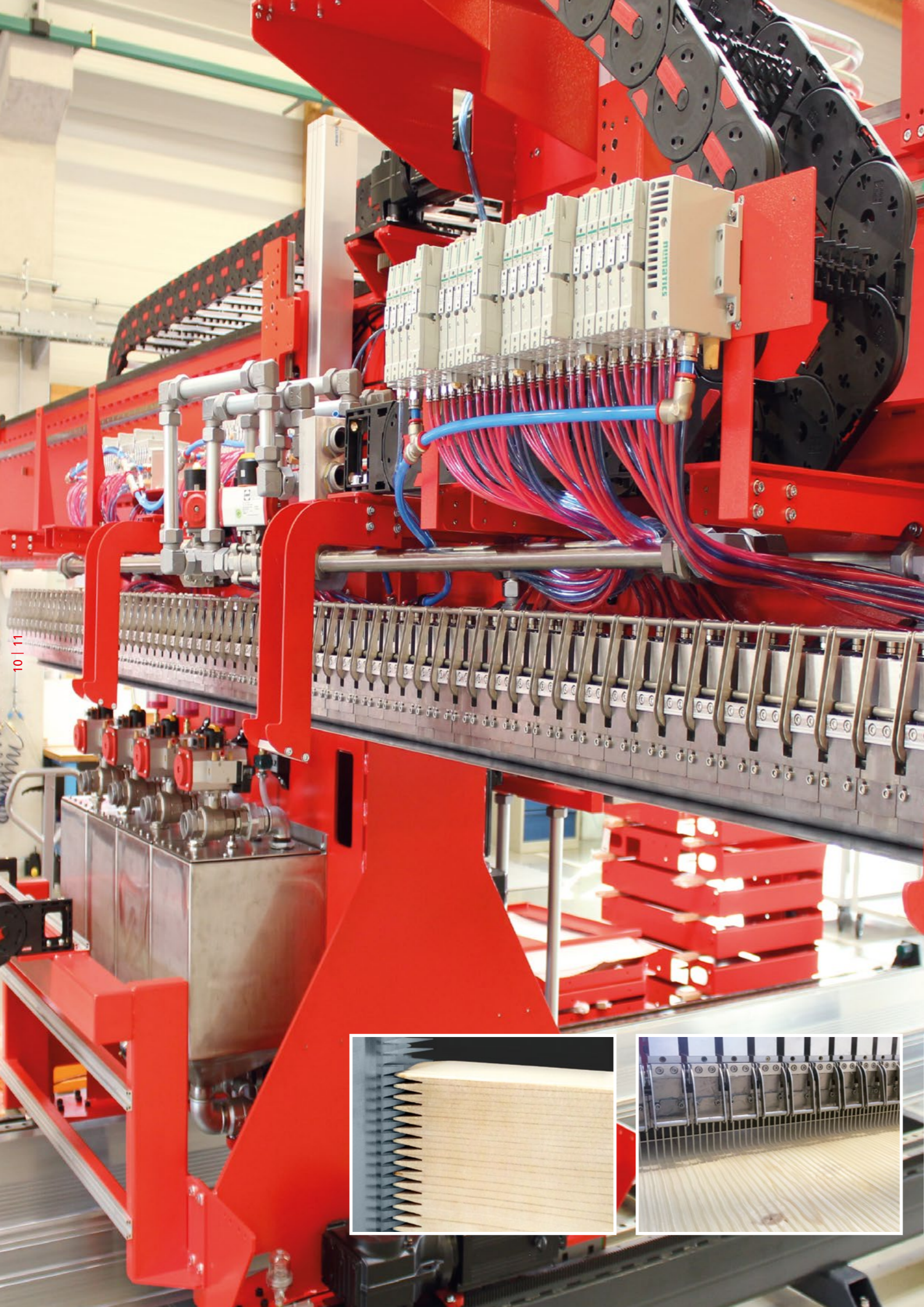


KNIEBIS RETRO PETROL
STATION VIDEO

Oest's AVIA petrol station network also includes original themed petrol stations with a lot of charm and even more service.



OEST PETROL STATIONS VIDEO



OEST MECHANICAL ENGINEERING. ADHESIVE APPLICATION SPECIALIST.

Dosing, mixing and applying

Oest's application technology for paraffin waxes used in the chipboard industry led to the idea of developing an automatic dosing machine for the production of ready-to-use adhesive glue mixtures. And Oest Maschinenbau was born in 1964.

Five decades to become a hidden champion

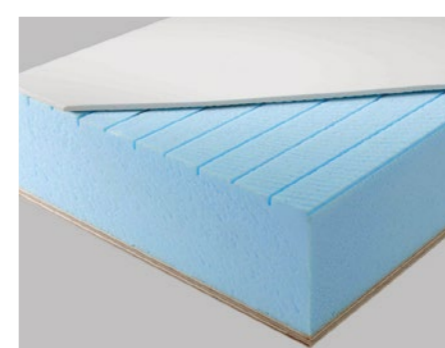
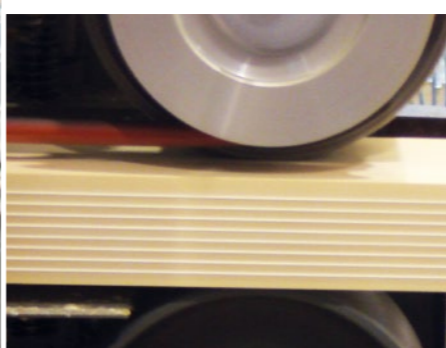
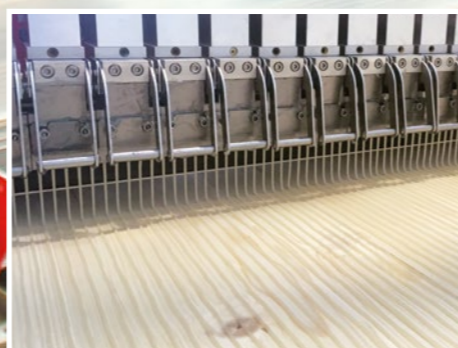
Oest Maschinenbau is now one of the technology leaders in the development and production of systems for dosing, mixing and applying adhesives in the wood industry. The company has played a major role in shaping the current state of the art with various types of application, such as finger-jointing and surface adhesive application, and has been included in the list of hidden champions as the world market leader in the field of adhesive technology for the production of cross-laminated timber.

Innovative solutions for specific customer requirements and processes

Customised adhesive dosing systems from Oest are also used in the caravan and insulation industry, as well as to produce sandwich elements. Depending on requirements, the product portfolio includes semi-automatic and fully automatic application systems for different adhesive applications.

Oest is also constantly working on new solutions for the very large range of different requirements when it comes to adhesive application.

Oest Maschinenbau is a member of the German Engineering Federation (VDMA) and the Glued Laminated Timber Research Association (StuDiengemeinschaft Holzleimbau e.V.)



OEST MECHANICAL ENGINEERING VIDEO

Oest Mechanical Engineering supplies adhesive technology for many different applications, from load-bearing timber to sandwich panels.

RESPONSIBILITY FOR OUR ENVIRONMENT.

Focus on sustainability

In addition to quality, progress and the greatest possible customer value, sustainability is at the heart of Oest's corporate philosophy. Achieving a balance between ecological and economic responsibility is the part of everything we do at the Group. This is not only evident for our many sustainable innovative products, but also for the entire way in which we handle resources – starting with using high-quality raw materials of certified origin and recycled plastic containers through to energy-optimised solutions for customers and the company's own production.

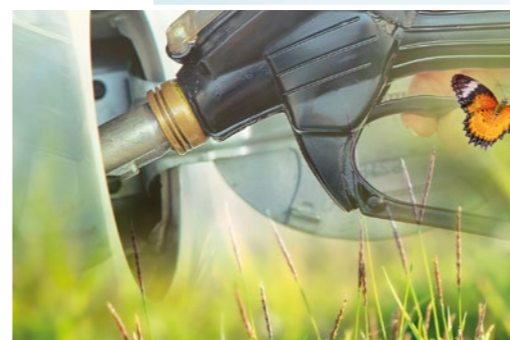
Certified environmental management

With the aim of integrating environmental factors systematically and proactively into corporate decision-making, Oest has always pursued an environmentally responsible business management approach, which has now been confirmed by successful ISO 14001 environmental management certification alongside ISO 9001 QM certification.

CO₂ targets set the standard

The more ambitious CO₂ targets at the Oest Group are based not just on compensation via certificates, but also on real continuous CO₂ reduction via constant process optimisation, innovation, research and development, and advanced investment in optimised energy efficiency on site. Environmentally friendly fuels developed in-house are also used in logistics and for the company's vehicle fleet.

At Oest, environmentally friendly products and services are closely linked to on-site investment in energy efficiency, CO₂ reduction and resource-saving processes.





KNOW-HOW AND EXPERIENCE FOR EXCEPTIONAL ACHIEVEMENT.

Highly qualified specialists shape the company's success

Many long-standing employees appreciate a great working atmosphere, which is also reflected in our award as a top employer with the TOP JOB seal of quality. Behind all of Oest's products and services are dedicated professionals who have been instrumental in shaping the group's success for more than 100 years. The modern corporate culture with flat hierarchies, short decision-making processes, flexible working time models and many benefits for employees make the Oest Group an attractive employer.

Collaboration with Campus Schwarzwald

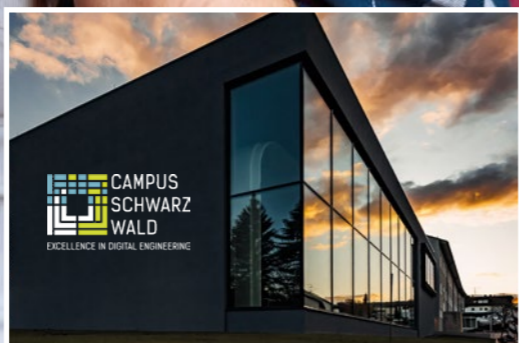
Oest, with other major companies in the region, also supports Campus Schwarzwald in Freudenstadt – a modern centre for teaching, research and technology transfer in mechanical engineering and industry, with a focus on digitalisation, leadership and sustainability.

Oest Academy broadens horizons

As well as delivering specialist knowledge, the focus of training and professional development at the Group is on individual advancement in line with personal ability and goals. These efforts have been further expanded and structured with the Oest Academy to allow all employees to achieve continuous improvement and to attain their personal career goals through targeted qualifications. The Oest Group's apprenticeship scheme was rated 1A as a top apprenticeship provider ("1A Ausgezeichneter Ausbildungsbetrieb") the Chamber of Industry and Commerce.

Active for healthy employees

Occupational health management (OHM) has been an integral part of the Group for many years. The aim is to design work processes that are healthy and to underpin the responsibility we take for employees by providing various ways to improve health. This is why Oest was one of the first companies in Baden-Württemberg to be recognised as a "healthy active company" ("Gesundheitsaktives Unternehmen").



Qualified employees are the base for continuous development of the Group, which Oest fully appreciates.

SHAPING THE FUTURE TOGETHER WITH A VISION.

From our responsibility for people and the region

Social responsibility is a core value within Oest's corporate culture – not just towards our employees. In addition to economically and ecologically sustainable growth, creating modern conditions for research, development and training and thereby strengthening the local area is a core part of the Group's mission. It is how Oest can continue to play its role as an important employer in the region.

Social and environmental sustainability

Our commitment to the United Nations Global Compact initiative founded by UN Secretary-General Kofi Annan underscores the responsibility we take for social and ecological sustainability. Members of the initiative undertake to align their operations and strategy to Ten Principles in the areas of Human Rights, Labour, Environment and Anti-Corruption.

Corporate Social Responsibility

Oest lives up to its social responsibility by also supporting a number of charitable institutions for children and young people in need. In addition to vital support for local projects, the Group also contributes to nationwide and international aid projects. These include the Eigensinn Foundation, Children Help Children (Kinder helfen Kindern), the German bone marrow donor database (DKMS), Flying Hope, and Donate Instead of Presents (Spenden statt schenken – SOS Kinderdorf).

Oest is committed to the region in many ways and supports vital institutions and various charitable projects.





FROM FOUNDING OF THE COMPANY TO THE PRESENT.

In the beginning, there was a vision

In a bold and pioneering move, Georg Oest founded a factory for the production of technical oils and lubricants in 1915, in the middle of World War I – and the first company, Georg Oest & Cie, was born with the very first brand, Östol. Today, this is reserved exclusively for Oest's high-quality Oldtimer oils for vintage cars.

Despite the adverse conditions, the company founder carefully and single-mindedly laid the foundations for healthy and sustainable growth. In addition to an economically sound foundation, Georg Oest also created a tradition of innovation and a self-image as a flexible medium-sized company in the mineral oil industry.

Hugo Oest, son and successor of the company founder, led the expanding company through the post-war years with reliable continuity. He set the course for modern management with a far-reaching whitepaper which sees humans at the centre of economic success. Motivated, creative and dedicated employees were, are and continue to be the key factor to success.

Goals - Drivers - Perspectives

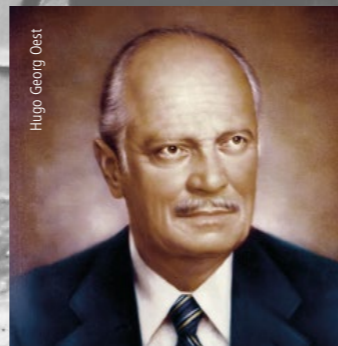
The goal of the Oest Group, with its structures at home and abroad, is to meet new challenges with the classic strengths of a medium-sized business – customer proximity, sensitivity to new market opportunities, flexibility thanks to short decision-making processes and the ability to innovate at the very forefront of progress.

The management with chairman Alexander A. Klein believes in solid, sustainable growth. With continuity and entry into new national and international markets, Oest is continuing on its successful course. To this end, important investments in infrastructure, new technologies and digitalisation have been made with careful foresight – both at the Freudenstadt site and at the newly added subsidiaries in China and Switzerland. In the future, the Oest Group, with its more than 100 years of company history, will continue to stand for exceptional solutions expertise, customised products and excellent service – in all areas.

MILESTONES



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Hugo Georg Oest



Alexander A. Klein





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